

Arcam provides cost-efficient Additive Manufacturing solutions for production of metal components. Arcam's Electron Beam Melting (EBM[®]) technology offers design freedom combined with excellent material properties and high productivity. Arcam is, through our solution orientation and comprehensive product offering, an innovative partner for advanced manufacturing, primarily in the aerospace and medical industries.

Arcam provides EBM systems through Arcam AB in Sweden, powder metals through AP&C in Canada and implant contract manufacturing through DiSanto in the U.S. The company is listed on Nasdaq Stockholm and the Head Office is located in Mölndal, Sweden.

Join us at Arcam and become part of an exciting industry!

Managing Director – CAD to Metal Ltd

Arcam is seeking a high profiled sales oriented entrepreneurial individual to continue growing our UK business. This individual will take responsibility for our office located in Warwick, managing Sales and Support for the UK and Republic of Ireland (ROI).

Core Responsibilities

The Managing Director will be responsible for developing and managing Arcam's EBM system business providing state of the art sales and technical support to customers in the UK and ROI market, thus driving Arcam's EBM sales.

The tasks include further development of the listed items:

- Leading sales and service in UK and ROI.
- Leading technical support as needed as well as sales and demonstrations to assure high up-time and excellent customer satisfaction for accounts in the UK and ROI.
- Administration of Arcam CAD to Metal Ltd financial performance and provide information to Arcam EBM HQ in Sweden.

The Managing Director of Arcam CAD to Metal Ltd will work closely with Sales and Customer Support at Arcam EBM HQ in Sweden.

Qualifications

We are looking for an entrepreneur with hands on experience from a start-up environment in a technology business like 3D-printing or machine tools.

The successful candidate must have demonstrated a track record of building and motivating strong, world-class sales and service teams. Previous success/experience in a start-up environment is highly desirable. Experience from the additive manufacturing or a similar transformational industry is appreciated.

Strong communication skills, excellent leadership and people skills are essential.

Compensation

The compensation package will be highly competitive, and will consist of a base salary and performance-driven bonus.

Location It is expected that the new Managing Director will be located close to Warwick.

For enquiries please contact: Nigel Bunt, MD Arcam CAD to Metal Ltd, +44 7770 634 300 (cell), or our recruitment consultant Peter Ternebring at Confidera Urval, + 46 70 639 88 89 Send us your application, marked "MD UK", to career@arcam.com